Interested in becoming a timeware® Referral Partner?

timeware®

HR, Time and Attendance Software

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What is a Referral Partner

A Referral Partner is an individual or business that earns a commission by referring potential customers to timeware®. The Referral Partner is responsible only for introducing leads—timeware® handles the rest, including the sales process, demonstrations, quotations, and customer support.

Key Terms:

- Commission: 15% of the sale, paid when timeware® receives the final payment from the customer.

- No Fees: Referral Partners do not need to pay any fees to timeware®.

- Agreement & Renewal: The partnership agreement and price lists are renewed annually.

- Commission Terms: Each partner receives a formal agreement outlining their commission rate and payment terms.

This setup allows Referral Partners to benefit financially without being involved in the sales or support process.

Referral Partner Engagement & Product Updates

At timeware®, we believe it is essential for all partners to stay informed about our product growth and advancements. To support this, we provide ongoing updates and engagement opportunities for our Referral Partners.

Onboarding & Training

- Upon signing up, Referral Partners will have an initial meeting with key members of the timeware® team.

- This session includes product awareness training to ensure partners fully understand our solutions and value proposition.

Ongoing Updates & Communication

- Regular Microsoft Teams meetings will be scheduled to keep partners up to date with the latest product developments.

- Partners will receive our quarterly newsletter, The Insider, featuring important updates, insights, and industry news.

This commitment to training and communication ensures Referral Partners are always equipped with the latest information, enabling them to introduce leads effectively.

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Introducing timeware®

timeware® is recognised as one of the UK's leading developers of Time and Attendance software.

With more than 7,500 installations across the UK, Ireland and West Africa, the timeware® name is synonymous with long-term reliability, enhanced functionality, and continuous innovation.

timeware® comprises of professional workforce management specialists, based in the UK with over 36 years' experience in developing and implementing customised Time and Attendance software.

Our Implementation Team have worked with businesses of every size and are skilled in interpreting your requirements whilst designing the best software solution for you.

We install our software, train our users and provide a world class managed service to each and every customer.

We pride ourselves on maintaining long term business relationships and value customer feedback to assist in the development of our products.

This year sees the release of the 23rd generation of our core product and includes many new features.

No matter what size of business, we believe that our software could help streamline your workforce management by reducing the time spent on repetitive tasks, improving accuracy and providing clear and concise data through dashboards and reports..

Simon Birchall
Managing Director
timeware UK Ltd

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HR, Time and Attendance Software

Overview

timeware® HR, Time and Attendance Software offers a powerful suite of modules to streamline your company's workforce management.

Personnel Module

The personnel module stores detailed employee information, integrating with your existing HR system.

Absence Management

The absence management module tracks authorised and unauthorised leave, highlights trends and anomalies, and ensures correct holiday entitlements.

Attendance Module

Central to timeware® is the highly customisable attendance module. It supports various work patterns, including standard shifts, flexitime, continental shifts, and annualised hours, and processes hours via the ESS GO mobile app. Customisation ensures accurate calculation of basic and overtime hours, tailored to your business needs.

Cost Centre Analysis

Manage different pay rates for various departments effectively with the cost centre analysis module.

Access Control

Implement robust physical access control by connecting to approved devices, allowing managers to control access based on security levels.

Fire Alarm Monitor/Assembly Point

Ensure quick and accurate roll calls during emergencies by linking the fire alarm monitor/assembly point module to your fire alarm system and muster point devices.

Dashboard and Reporting

Quickly access and analyse data with the dashboard and report module, offering Excel integration.

Suprema Integration

As an approved Suprema Integration Partner, timeware® UK Ltd provides advanced solutions, including proximity, fingerprint, and face authentication technologies.

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Integrations

timeware's primary USP is its ability to integrate with other applications, for example a Payroll, HR or Security system. timeware® or the third party software becomes the 'primary' system passing data to the 'secondary'. A well planned integration enables a business to improve workflow and increase efficiency.

Our integrations include:

timeware®

HR, Time and Attendance Software

Application to Become a Referral Partner

If you would like to sign up as a Referral Partner, please complete our application form and email it to sales@timeware.co.uk. A member of our team will then contact you to arrange your onboarding and training.

We look forward to partnering with you!

Referral Partner Application Form

Your details

Company Name...

Address ....

Postcode ....

Registered address (if different from above)

....

Postcode ....

Company registration no..

VAT registration no ....

Website ....

Contact name ....

Position ....

Telephone..

DDI ....

Mobile...

Email...

Any comments?

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Which integration products you resell? (if applicable):

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